

City of Wauwatosa
Proposal Cost Sheet

I/we the undersigned propose the following pricing for uniforms, mats and towel rental and laundering services, in accordance with your Request for Proposal dated XXX:

	ALSCO		GUNDERSON		VESTIS		CINTAS		UNIFIRST	
	\$/Each	\$/Week	\$/Each	\$/Week	\$/Each	\$/Week	\$/Each	\$/Week	\$/Each	\$/Week
Weekly pants cost/person (5 changes per week) - 100% cotton with stretch										
Size S-XL	\$ 0.30	\$ 3.30	\$ 1.146	\$ 5.73	\$ 0.24	\$ 2.64	\$ 0.381	\$ 4.191	\$ 0.30	\$ 3.30
Size XXL-Up	\$ 0.30	\$ 3.30	\$ 1.146	\$ 5.73	\$ 0.27	\$ 2.97	\$ 0.536	\$ 5.896	N/A	N/A
Material substitute: _____	\$ 0.34	\$ 3.74								
	Performance Pant - 54% Poly, 44% Cotton, 2% Spandex						Cintas 340 100% Cotton Pant set of 11 for 5 changes			
Weekly shirt cost/person (5 changes per week) - 100% cotton with stretch, long sleeve										
Size S-XL	\$ 0.25	\$ 2.75	\$ 1.042	\$ 5.21	\$ 0.23	\$ 2.53	\$ 0.268	\$ 2.948	\$ 0.24	\$ 2.64
Size XXL-Up	\$ 0.25	\$ 2.75	\$ 1.042	\$ 5.21	\$ 0.259	\$ 2.85	\$ 0.423	\$ 4.653	N/A	N/A
Material substitute: _____	\$ 0.30	\$ 3.30								
	MIMIX Stretch Shirt - 65% Poly, 35% Stretch Cotton						Cintas 330 100% Cotton Shirt set of 11 for 5 changes			
Weekly shirt cost/person (5 changes per week) - 100% cotton with stretch, short sleeve										
Size S-XL	\$ 0.25	\$ 2.75	\$ 1.22	\$ 6.10	\$ 0.23	\$ 2.53	\$ 0.268	\$ 2.948	\$ 0.22	\$ 2.42
Size XXL-Up	\$ 0.25	\$ 2.75	\$ 1.22	\$ 6.10	\$ 0.259	\$ 2.85	\$ 0.423	\$ 4.653	N/A	N/A
Material substitute: _____	\$ 0.30	\$ 3.30								
	MIMIX Stretch Shirt - 65% Poly, 35% Stretch Cotton						Cintas 330 100% Cotton Shirt set of 11 for 5 changes			
Weekly pants cost/person (5 changes per week) - 65/35 twill										
Size S-XL	\$ 0.22	\$ 2.42	\$ 1.22	\$ 6.10	\$ 0.15	\$ 1.65	\$ 0.370	\$ 4.400	\$ 0.22	\$ 2.42
Size XXL-Up	\$ 0.22	\$ 2.42	\$ 1.22	\$ 6.10	\$ 0.167	\$ 1.84	\$ 0.525	\$ 6.105	N/A	N/A
Material substitute: _____										
							Cintas 23945 65/35 with stretch waistbandset of 11 for 5 changes			
Weekly shirt cost/person (5 changes per week) - 65/35 twill, long sleeve										
Size S-XL	\$ 0.17	\$ 1.87	\$ 0.997	\$ 4.985	\$ 0.13	\$ 1.43	\$ 0.250	\$ 2.970	\$ 0.16	\$ 1.76
Size XXL-Up	\$ 0.17	\$ 1.87	\$ 0.997	\$ 4.985	\$ 0.144	\$ 1.58	\$ 0.405	\$ 4.675	N/A	N/A
Material substitute: _____										
							Cintas 22935 65/35 with vented back set of 11 for 5 changes			
Weekly shirt cost/person (5 changes per week) - 65/35 twill, short sleeve										
Size S-XL	\$ 0.17	\$ 1.87	\$ 0.786	\$ 3.93	\$ 0.13	\$ 1.43	\$ 0.250	\$ 2.970	\$ 0.13	\$ 1.43
Size XXL-Up	\$ 0.17	\$ 1.87	\$ 0.786	\$ 3.93	\$ 0.144	\$ 1.58	\$ 0.405	\$ 4.675	N/A	N/A
Material substitute: _____										
							Cintas 22935 65/35 with vented back set of 11 for 5 changes			
Weekly pants cost/person (5 changes per week) - Cargo 65/35 twill										
Size S-XL	\$ 0.35	\$ 3.85	\$ 1.493	\$ 7.465	\$ 0.20	\$ 2.20	\$ 0.370	\$ 4.400	\$ 0.28	\$ 3.08
Size XXL-Up	\$ 0.35	\$ 3.85	\$ 1.493	\$ 7.47	\$ 0.224	\$ 2.46	\$ 0.505	\$ 6.105	N/A	N/A
Material substitute: _____										
							Cintas 23270 65/35 with stretch wastband set of 11 for 5 changes			
Weekly pants cost/person (5 changes per week) - Dickies carpenter duck pant										
Size S-XL	\$ 0.38	\$ 4.18	\$ 2.172	\$ 10.86	\$ 0.35	\$ 3.85	\$ 0.450	\$ 4.950	\$ 0.35	\$ 3.85
Size XXL-Up	\$ 0.38	\$ 4.18	\$ 2.172	\$ 10.86	\$ 0.395	\$ 4.35	\$ 0.605	\$ 6.655	N/A	N/A
Material substitute: _____										
							Carhartt 383 Work Dungaree set of 11 for 5 changes			
Weekly pants cost/person (3 changes per week) - Coverall 65/35 twill										
Size S-XL	\$ 0.37	\$ 2.59	\$ 2.291	\$ 6.873	\$ 0.34	\$ 2.38	\$ 0.278	\$ 0.834	\$ 0.34	\$ 2.38
Size XXL-Up	\$ 0.37	\$ 2.59	\$ 2.291	\$ 6.873	\$ 0.382	\$ 2.67	\$ 0.433	\$ 1.299	N/A	N/A
Material substitute: _____										
							Cintas 912 65/35 Coverall set of 7 for 3 changes			
Weekly pants cost/person (3 changes per week) - Coverall 100% cotton										
Size S-XL	\$ 0.46	\$ 3.22	\$ 4.764	\$ 14.292	\$ 0.36	\$ 2.52	\$ 0.464	\$ 5.104	\$ 0.45	\$ 3.15
Size XXL-Up	\$ 0.46	\$ 3.22	\$ 4.764	\$ 14.292	\$ 0.405	\$ 2.84	\$ 0.619	\$ 6.809	N/A	N/A
Material substitute: _____										
							Cintas 910 100% Cotton Coverall set of 7 for 3 change			
Weekly pants cost/person (5 changes per week) - 65/35 twill with High Visibility										
Size S-XL	\$ 0.50	\$ 5.50			\$ 0.29	\$ 3.19	\$ 0.450	\$ 4.950	\$ 0.34	\$ 3.74
Size XXL-Up	\$ 0.50	\$ 5.50			\$ 0.326	\$ 3.59	\$ 0.605	\$ 6.655	N/A	N/A
Material substitute: _____										
	Enhanced Visibility Pant						Cintas 59945 Enhanced Vis 65/35 Pant set of 11 for 5 changes			
Weekly shirt cost/person (5 changes per week) - 65/35 twill with High Visibility										
Size S-XL	\$ 0.40	\$ 4.40			\$ 0.33	\$ 3.63	\$ 0.550	\$ 6.050	\$ 0.34	\$ 3.74
Size XXL-Up	\$ 0.40	\$ 4.40			\$ 0.372	\$ 4.09	\$ 0.705	\$ 7.755	N/A	N/A
Material substitute: _____	\$ 0.41	\$ 4.51					\$ 0.450	\$ 4.950		
	Enhanced Visibility Shirt						Cintas 69526 Hi-Vis & Cintas 59935 Enhanced Vis 65/35 Shirt			
Locker or Storage										
Describe Fee: _____	\$ 3.50	\$ 3.50			\$ 1.00		\$ -	\$ -	\$ -	
	8-Bank Compartment Locker				Rental fee for each locker					
Garment Cleaning or Handling										
Describe Fee: _____	\$ 12.00	\$ 12.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	N/A	
	Service Charge									
Weekly mat cost - 4' x 6' nylon/rubber	\$ 3.75	\$ 3.75	\$ 5.207	\$ 5.207	\$ 1.63	\$ 21.19	\$ 2.194		\$ 2.16	
Material substitute: _____										
Weekly mat cost - 3' x 10' nylon/rubber	\$ 4.75	\$ 4.75	\$ 6.509	\$ 6.509	\$ 1.96	\$ 33.32	\$ 3.389		\$ 2.70	
Material substitute: _____										
Weekly mat cost - 3' x 4' nylon/rubber			\$ 2.604	\$ 2.604	\$ 0.89	\$ 1.78				
Material substitute: _____	\$ 2.75	\$ 2.75					\$ 2.194		\$ 1.35	
	3'x5' nylon/rubber						3' x 5' nylon/rubber mat (item 84335)		3'x5'	
Weekly mat cost - 4' x 12' nylon/rubber	\$ 5.50	\$ 5.50	\$ 10.414	\$ 10.414	\$ 12.50	\$ 12.50			N/A	
Material substitute: _____							\$ 3.389			
							3' x 10' nylon/rubber mat (item 84035)			
Weekly mat cost - 3' x 5' scraper	\$ 1.50	\$ 1.50	\$ 2.184	\$ 2.184	\$ 1.18	\$ 2.36			\$ 1.35	

ALSCO		GUNDERSON		VESTIS		CINTAS		UNIFIRST	
						\$ 2.50			
\$ 1.50	\$ 1.50	\$ 2.141	\$ 2.141	\$ 1.69	\$ 3.38	3' x 5' Active Scraper Mat (item 10184)		\$ 1.35	
						\$ 2.25			
						3' x 5' Springstep mat (Item 1802)			
\$ 0.10	\$ 5.00	\$ 0.087	\$ 4.35	\$ 0.05	\$ 2.50	\$ 0.10	\$ 5.00	\$ 0.06	\$ 3.00
\$ 0.10	\$ 20.00	\$ 0.087	\$ 17.40	\$ 0.05	\$ 10.00	\$ 0.10	\$ 20.00	\$ 0.06	\$ 12.00
	\$ 5.00	12%	12%			\$ 5.850	\$ 7.31/wk		
Inventory maintenance - shop towels. Shop towel protection program to for lost/damaged towels (Optional)		Linen management program - replace ruin garments		Easy Care - all rates listed include coverage for accidental damage & replacement		Shop Towel LR 5% of inventory at \$0.585. each		Auto Replacement Charge on shop towels 2% of total inventory @ \$.29	
\$0.08/garment		\$ 19.95	\$ 19.95			\$0.08/ea			\$ 3.89
Uniform shield - Garment protection program covers cost of damage		Service charge - drop off cost per site		Pricing is based on Sourcewell Member Pricing		Uniform Advantage Program - Optional Uniform Advantage - \$0.08/ea. eliminates ALL damage charges Depends on the number of garments in circulation		DEFE (Delivery Fee)	
						\$0.05/ea		\$ 0.89	
						Emblem Advantage Program - Optional Emblem Advantage - \$0.05/ea. eliminates any emblem charge associated with new wearers or replacement garments.		Garment Prep Fee Prepping garments for service. Fee is waived on initial install. Only charged for adds.	
						\$0.05/ea		\$ 1.67	
						Preparation Advantage Program - Optaionl Prep Advantage - \$0.05/ea. eliminates any additional charges associated with preperation of new wearer garments and replace		Company Emblem Fee Company/municipality emblem on LC. Fee is waived on initial install. Only charged for adds.	
								\$ 0.50	
								Name Emblem Fee Name emblem on RC. Fee is waived on initial install. Only charged for adds.	